# BINGHAM

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September 24, 2010

### Via Overnight Courier

Jocelyn Boyd, Executive Director South Carolina Public Service Commission 101 Executive Center Drive, Suite 100 Columbia, SC 29210

Re: Notification Regarding the Transfer of Indirect Control of Talk America, Inc., The Other Phone Company, Network Telephone Corporation and Intellifiber Networks, Inc. to PAETEC Holding Corp.

Dear Ms. Boyd:

PAETEC Holding Corp. ("PAETEC"), Talk America, Inc. ("TA"), The Other Phone Company ("TOPC"), Network Telephone Corporation ("NTC"), and Intellifiber Networks, Inc. ("Intellifiber") (TA, TOPC, NTC, and Intellifiber collectively, the "Cavalier Entities") (PAETEC and the Cavalier Entities collectively, the "Parties"), by their undersigned counsel, hereby notify the South Carolina Public Service Commission ("Commission") of the transfer of indirect control of the Cavalier Entities to PAETEC, as described more fully herein.

It is the Parties' understanding that Commission approval is not required to complete the transactions described herein. Accordingly, the Parties submit this letter for informational purposes only to ensure the continuing accuracy of the Commission's records. In support, the Parties provide the following information:

# **Description of the Parties**

### A. PaeTec Holding Corp.

PAETEC is a publicly traded Delaware corporation (NASDAQ GS: PAET) with principal offices located at One PAETEC Plaza, 600 Willow Brook Office Park, Fairport, New York 14450. PAETEC, through its regulated operating subsidiaries including its subsidiaries that operate in South Carolina, has a presence in 84 of the nation's top 100 MSAs, delivering communications solutions to business customers in 46 states and the District of Columbia. Additional information regarding PAETEC, including its most recent SEC Form 10-Q, as filed with the Securities and Exchange Commission, is available at www.paetec.com/investors.

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PAETEC has three subsidiaries that operate in South Carolina: PaeTec Communications, Inc. ("PCI"), US LEC of South Carolina LLC d/b/a PAETEC Business Services ("PAETEC-SC")<sup>2</sup> and McLeodUSA Telecommunications Services, LLC d/b/a PAETEC Business Services ("PAETEC Business"). By virtue of its ownership of PCI, PAETEC-SC and PAETEC Business, PAETEC has demonstrated its qualifications to own and operate telecommunications carriers in South Carolina.

### **B.** The Cavalier Entities

The Cavalier Entities are wholly owned indirect subsidiaries of Cavalier Telephone Corporation ("Cavalier"), a Delaware corporation. Cavalier and the Cavalier Entities have their principal business offices at 2134 West Laburnum Avenue, Richmond, Virginia 23227. Through its various operating subsidiaries, including the Cavalier Entities, Cavalier uses its own network, including a high-capacity fiber network, to serve customers throughout the Midwest, Southeast, Northeast, and Mid-Atlantic states. The company's fiber network contains approximately 13,000 intercity route miles and approximately 4,000 metro route miles. Cavalier provides telecommunications services and solutions to business, consumer, and government customers.

In South Carolina, TA is authorized to provide (1) resold and facilities-based local exchange telecommunications services pursuant to certification granted by Order No. 97-670 issued in Docket No. 97-162-C on August 5, 1997 and (2) intrastate interexchange telecommunications services pursuant to certification granted by Order No. 92-479 issued in Docket No. 92-126-C on June 19, 1992. TOPC is authorized to provide local exchange and toll reseller telecommunications services pursuant to certification granted by Order No. 1999-19 issued in Docket No. 98-443-C on January 7, 1999. NTC is authorized to provide resold and facilities-based local exchange and resold and facilities-based intrastate interexchange telecommunication services pursuant to certification granted by Order Nos. 1999-225 and 1999-677 issued in Docket 98-590-C on March 29, 1999 and September 27, 1999, respectively. Intellifiber is authorized to provide resold and facilities-based local exchange and intrastate interexchange telecommunication services pursuant to certification granted by Order No. 2001-1120 issued in Docket No.

<sup>&</sup>lt;sup>1</sup> PCI is authorized to provide intrastate interexchange telecommunications services pursuant to certification granted by Order No. 1999-60 issued in Docket No. 98-404-C on January 26, 1999.

<sup>&</sup>lt;sup>2</sup> PAETEC-SC is authorized to provide resold and facilities-based local and interexchange telecommunications services pursuant to certification granted by Order No. 97-957 issued in Docket No. 97-300-C.

<sup>&</sup>lt;sup>3</sup> PAETEC Business is authorized to provide (1) resold and facilities-based local exchange and facilities-based interexchange telecommunications services pursuant to certification granted by Order No. 2001-648 issued in Docket No. 2001-113-C on July 18, 2001 and (2) resold intrastate interexchange services pursuant to certification granted by Order No. 97-944 issued in Docket No. 97-207-C on November 4, 1997.

2001-375-C on December 18, 2001. The Cavalier Entities are each also authorized by the Federal Communications Commission to provide domestic and/or international telecommunications services.

# **Designated Contacts**

Questions, correspondence or other communications concerning this filing should be directed to the Parties' counsel of record:

### For PAETEC:

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# with a copy to:

William A. Haas
Vice President of Public Policy & Regulatory
PAETEC Holding Corp.
One Martha's Way
Hiawatha, IA 52233
319-790-7295 (tel)
William.haas@paetec.com

# For the Cavalier Entities:

Brad E. Mutschelknaus Melissa S. Conway Kelley Drye & Warren LLP 3050 K Street NW, Suite 400 Washington, DC 20007 202-342-8539 (tel) 202-342-8451 (fax) bmutschelknaus@kelleydrye.com mconway@kelleydrye.com

# with a copy to:

Frances E. McComb General Counsel; EVP- Law & Public Policy Cavalier Telephone 2134 West Laburnum Avenue Richmond, VA 23227 267-803-4349 (tel) femccomb@cavtel.com

# **Description of the Cavalier Transfer**

Pursuant to the Agreement and Plan of Merger, dated as of September 12, 2010, by and among PAETEC, Cairo Acquisition Corp. ("MergerCo") (an indirect, wholly-owned subsidiary of PAETEC created for purposes of the transaction), Cavalier, and the Stockholder Representative (the "Agreement"), MergerCo will merge with and into

<sup>&</sup>lt;sup>4</sup> MergerCo is a direct wholly-owned subsidiary of PAETEC Corp., a Delaware corporation and direct wholly-owned subsidiary of PAETEC.

Cavalier, with Cavalier continuing as the surviving entity (the "Merger"). As a result of the Merger, the Cavalier Entities will become wholly owned indirect subsidiaries of PAETEC and PAETEC Corp. Thus, PAETEC will become the new ultimate parent company of Cavalier and the Cavalier Entities. Diagrams depicting the Merger and the pre- and post-transaction corporate structures of the companies are appended hereto as Exhibit A.

The current customers of the Cavalier Entities will remain customers of those entities following the Merger. Accordingly, the Cavalier Transfer will be virtually seamless to customers, who will continue to enjoy the same rates, terms and conditions of service as they do prior to closing. The only change resulting from the Cavalier Transfer will be that the Cavalier Entities will be ultimately owned by PAETEC, a widely held public corporation.

# **Public Interest Considerations**

The proposed transactions described herein will serve the public interest. As part of the PAETEC family of companies, the Cavalier Entities will continue to provide high-quality telecommunications services to consumers, while gaining access to the additional resources and operational expertise of PAETEC. The Cavalier Entities will also benefit by being able to offer services to multi-location business customers across a much larger footprint in combination with its new PAETEC affiliates. The Cavalier Entities' network complements PAETEC's network and the acquisition will increase PAETEC's existing fiber footprint, giving the combined companies greater market depth and breadth as a result of the Cavalier Transfer. The indirect transfer of control will therefore give the Cavalier Entities the ability to become stronger competitors and thereby benefit consumers.

<sup>&</sup>lt;sup>5</sup> There will be no change in the current ownership of PAETEC and its subsidiaries as a result of the Merger.

An original and fifteen (15) copies of this letter are enclosed for filing. Please date-stamp the enclosed extra copy and return it in the envelope provided. Should you have any questions regarding this filing, please do not hesitate to contact us.

Respectfully submitted,

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Counsel for PAETEC Holding Corp.

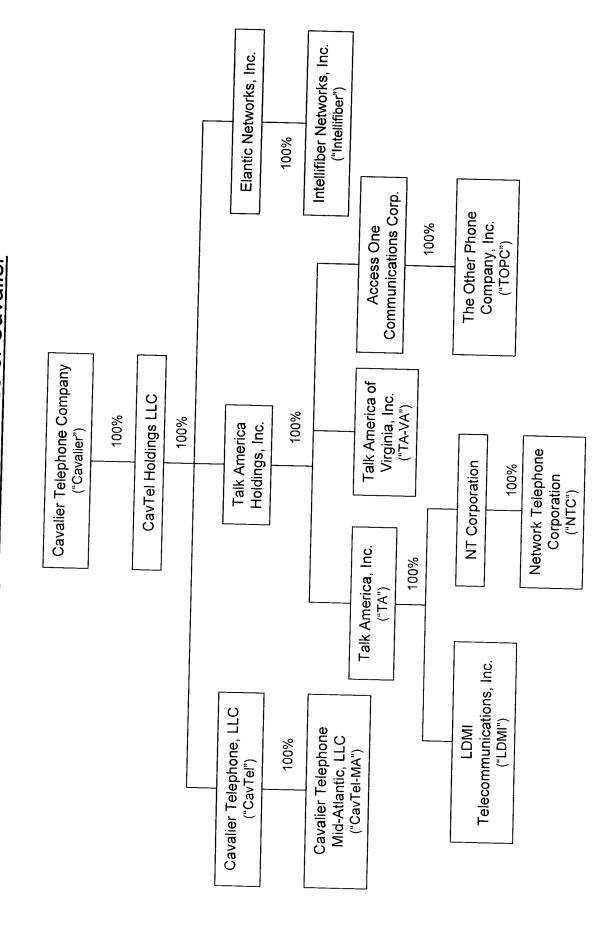
Brad E. Mutschelknaus Melissa S. Conway Kelley Drye & Warren LLP 3050 K Street NW, Suite 400 Washington, DC 20007 202-342-8539 (tel) 202-342-8451 (fax) bmutschelknaus@kelleydrye.com mconway@kelleydrye.com

Counsel for Cavalier and the Cavalier Entities

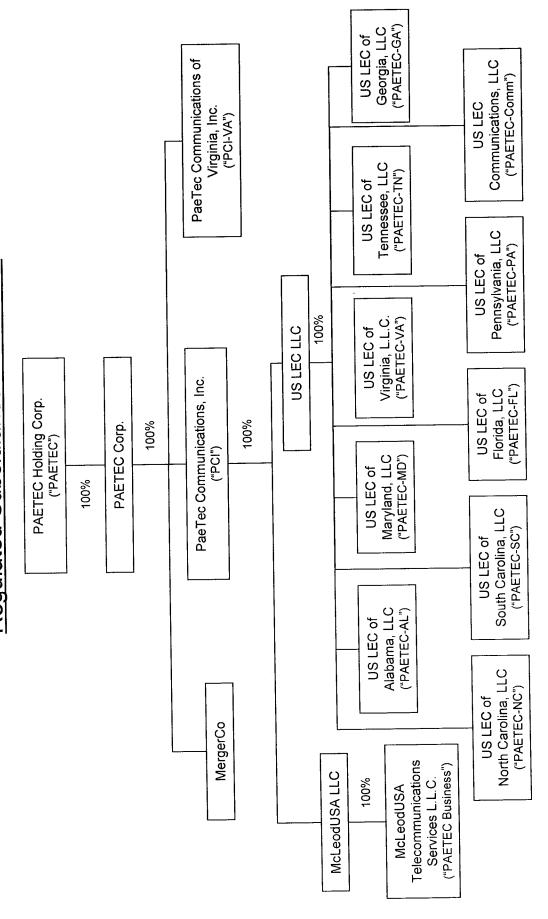
# EXHIBIT A

Chart of the Merger and the Pre- and Post-Transaction Corporate Organizational Structure

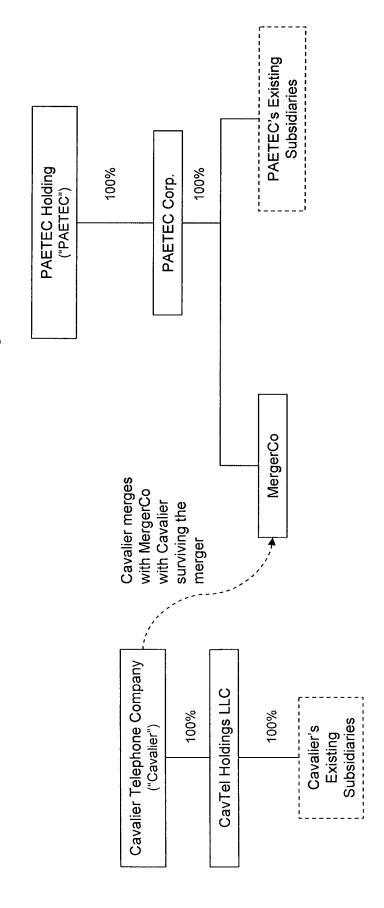
Pre-Transaction Ownership of the Regulated Subsidiaries of Cavalier



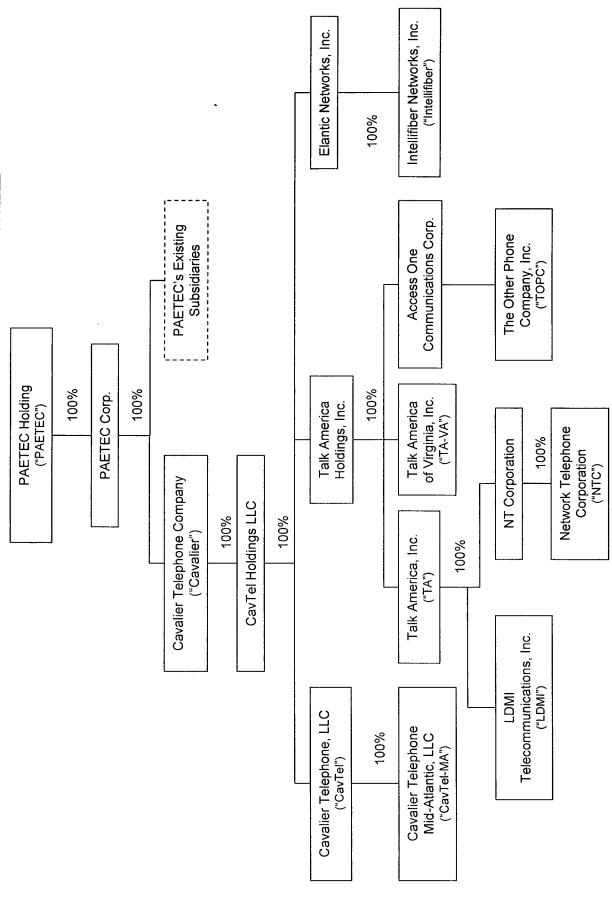
Pre-Transaction Ownership of the Regulated Subsidiaries of PAETEC



# Illustration of the Merger



Regulated Subsidiaries of PAETEC and Cavalier Post-Transaction Ownership of the



# **Verifications**

### **VERIFICATION**

I, William A. Haas, state that I am Vice President Regulatory and Public Policy of PAETEC Holding Corp.; that I am authorized to make this Verification on behalf of PAETEC Holding Corp.; that the foregoing filing was prepared under my direction and supervision; and that the statements with respect to PAETEC Holding Corp and its subsidiaries in the foregoing document are true and correct to the best of my knowledge, information, and belief.

I declare under penalty of perjury that the foregoing is true and correct. Executed this day of September, 2010.

Name: Williams A. Haas

Title: Vice President Regulatory and Public Policy

PAETEC Holding Corp.

### **VERIFICATION**

I, Sarah L. Murphy, state that I am Vice President of Cavalier Telephone Corporation, the ultimate parent company of the Cavalier Entities (as defined in the foregoing document) (collectively, the "Company"); that I am authorized to make this Verification on behalf of the Company; that the foregoing filing was prepared under my direction and supervision; and that the statements with respect to the Company in the foregoing document are true and correct to the best of my knowledge, information, and belief.

I declare under penalty of perjury that the foregoing is true and correct. Executed this day of September, 2010.

Name: Sarah L. Murphy Title: Vice President

**Cavalier Telephone Corporation**